

The Kent Companies

NEWSLETTER

Period 11, Week 1

October 8, 2026



Hello to all our Kent Companies Team Members!

I haven't written in our newsletter for years, and with our new format, I thought it was time to say a few things to all of you. As of today, our companies employ 2,073 Team Members across nine states. I never dreamed that would happen. When I bought Kent Distributors and Kent Oil from my father and family, we were a tiny company, employing maybe 75 Team Members and operating only in West Texas. We had about 15 convenience stores, a number of service stations, dealers buying our fuel, commercial wholesale fuel accounts, and a small Kent Lube chain that was based on what was basically a new concept for auto service at the time. Today, we have 133 convenience stores and truck stops, and we are rebuilding our Kent Lube chain after selling our original lube centers to Valvoline in 2020. We also operate restaurants, urgent care medical facilities, ice cream stores, sandwich shops, car washes, dog washes, trucking services, tire stores, ATMs, financial services and check cashing, wholesale fuels, retail dealers in multiple states, and a sign company.

We barely survived the oil price collapse and bank failures of the late 1980s. At one point, I thought the only thing I could do was sell the business to pay the banks and our vendors. I had borrowed everything from banks to buy the companies in 1984, and by 1987, we were barely hanging on. I prayed for good weather over the weekends so we would have enough sales for our Team Members' payroll checks to clear on Monday. The truth is, there weren't any buyers during those difficult times, and most banks had failed, so selling really wasn't even an option. Besides, I was not a quitter. I always believed we could build the business into something special. With the help of so many people, especially our dedicated Team Members, we kept fighting, finding ways to survive, and growing a little bit whenever we could. And here we are today. God has blessed us with so much. I never prayed for success; I only prayed for the strength and courage to get through those tough times—along with some good weather so our payroll checks would clear. He blessed me then, and He continues to bless me and our companies today. He has blessed me with all of you, our Team Members, past and present, who make everything happen.

I want to take this time to simply say thank you! Thank you to each and every one of you who works every day to make our businesses successful and to serve the millions of Guests who trust us. We have tens of millions of Guest transactions each year. Our Guests come to us and spend their hard-earned money because they trust us. Thank you for trusting me and all of our leaders, because without your trust in us and what we do, we wouldn't have the Guests we have or the business we have today. Thank you all for being part of the Kent family. We are only successful when we work together and remain committed to providing the best Guest service of any of our competitors. We win because of you. Thank you! Thank you, and THANK YOU!

— Bill

SINCE 1957



A Look Back at The Kent Companies



Making Your Life Easy



What's Happening Out West



One Kent in Action

HR and Operations have been teaming up across the Western Region to support our stores, strengthen our Teams and bring great new people into The Kent Companies. Recent hiring events in Haskell, Odessa, Fort Stockton and Midland resulted in more than 45 people hired on the spot, including Managers, Assistant Managers, Team Leads and Team Members.

The success of these events has truly been a One Kent effort, with Team Members, Store Leaders, Field Coaches and HR working side by side. Together, they didn't just help fill positions — they opened doors for the future of Kent and were there to welcome our newest Team Members.

Referrals are Making a Difference



Our Team Members are helping us find great people, too! The Team Member Referral Program continues to make an impact, with 33 referral bonuses recently paid out totaling \$17,700.

These referrals come directly from current Team Members recommending people they know, recruiting potential candidates and encouraging others to apply with The Kent Companies. It's a great example of our Teams helping build stronger Teams — and getting rewarded for it along the way!

NEWS FROM DOWN SOUTH



Building Community Beyond Our Stores

We'd like to recognize our entire Louisiana Team for the incredible community outreach happening at our Redbird in Greensburg! The Team has built a strong relationship with St. Helena College and Career Academy near Store 992. That partnership has continued to grow, with Kent Kwik and Redbird providing lunch for teachers, serving Redbird chicken at Friday night football games, and sponsoring the school's Teacher and Student of the Month.

These efforts have helped us become more connected with the school and the surrounding community, bringing those relationships beyond the classroom and into our Redbird. A huge thank you to the Louisiana Team for representing Kent and making a difference in their community!



RECOGNIZING FRED AT STORE 982

Fred has been a valued Team Member at Store 982 for many years, consistently delivering excellent Guest service and passing every mystery shop. He's also someone his Team can count on, regularly picking up extra shifts when the store is short-handed. Thank you, Fred, for your years of dedication and for always stepping up for Store 982!

Kent Kwik Comes to Louisiana



It's exciting to see the Kent Kwik name growing in Louisiana! Our Team is excited to officially be "Kent Kwiked" and continue serving our Guests and communities as part of the Kent Kwik family.

Kent**Milestones**

This month, we're proud to recognize our October anniversaries and the Team Members celebrating 5 or more years with The Kent Companies! Thank you for your continued dedication, hard work and commitment throughout the years. We're grateful for everything you've contributed to our Team and proud to celebrate this milestone with you!



**Amanda Good, 26 years,
The Kent Companies**

**Wesley Robinson, 18 years,
The Kent Companies**

**Linda Hall, 10 years,
WesTex Urgent Care**

**Shayna Jordan, 8 years,
Kent Kwik**

**James Alexander, 8 years,
Kent Kwik**

**Chere Whitfield, 7 years,
Kent Kwik**

**Shannon Chivico, 7 years,
The Kent Companies**

**Schneider Pierre, 7 years,
Kent Kwik**

**Jessica Smith, 6 years,
Kent Kwik**

**Anahi McGrail, 5 years,
The Kent Companies**

**Denise Espinal, 5 years,
Kent Kwik**

**Tracy O'Kelley, 5 years,
Kent Kwik**

**Michael Martinez, 25 years,
Kent Kwik**

**Lakeisha Taylor, 18 years,
Kent Kwik**

**Randi Lewis, 9 years,
Kent Kwik**

**Daisy Fandino, 8 years,
Kent Kwik**

**David Gray, 8 years,
The Kent Companies**

**Crystal Ortiz, 7 years,
Kent Kwik**

**Cristina Saldana, 7 years,
Mr. Payroll**

**Ashley Bain, 6 years,
Kent Kwik**

**Ernesto Rivero, 6 years,
Kent Kwik**

**Gerald Wheelus, 5 years,
The Kent Companies**

**Brittony Jiminez, 5 years,
WesTex Urgent Care**

**Dean Howerton, 19 years,
The Kent Companies**

**Clarissa Ruiz, 12 years,
Kent Kwik**

**Rhonda Fulton, 8 years,
The Kent Companies**

**Denese Truitt, 8 years,
Kent Kwik**

**Yuzhen Zhang, 8 years,
Kent Kwik**

**Stacy Randolph, 7 years,
The Kent Companies**

**Esther Goode, 7 years,
Kent Kwik**

**Lisa Kneisley, 6 years,
Mr. Payroll**

**Donnella Dotson, 6 years,
Kent Kwik**

**John Brokaw, 5 years,
Kent Kwik**

**Tammy McCall, 5 years,
Bountyland**

PRINCE SIGNS



Prince Signs Teamwork on Display

Prince Signs recently completed this impressive project for Plains All-American, bringing together the expertise of our Houston vinyl Team and Midland installation Team.

The two Teams worked side by side to complete the large-scale installation, showcasing the skill, collaboration and quality work Prince Signs brings to every project.

Great work to everyone involved in bringing this one to life!

EXPRESS PETRO

EPT Hosts First-Ever Truck Rodeo

On September 9, EPT held its first-ever Express Petro Truck Rodeo at Kent Kwik 219 in Odessa! EPT Dispatchers and Team Members from across the company came out to support the Drivers as they put their skills to the test in several areas, including a driving course, DOT knowledge test and truck inspection.

Driving Course: Leon Johnson
DOT Knowledge Test: Marc Noland
Inspection: Hugo Ortiz

Congratulations to Hugo Ortiz, who took home the title of Overall Winner of the first EPT Truck Rodeo! Thank you to everyone who participated and came out to support the event.



TAKE A BREAK!

Word Search

Can you find them all? Search the puzzle for the names of The Kent Companies' brands and entities hidden throughout the grid!

S	T	A	U	R	U	S	T	I	C	V	T	P	U	Y	M	N	T
B	L	O	E	T	A	N	G	R	T	A	C	R	R	K	A	R	H
L	I	O	M	R	P	A	Y	R	O	L	L	I	A	E	N	R	E
S	Q	U	I	T	E	R	I	C	N	P	A	N	D	N	T	C	K
E	A	S	C	P	H	A	O	L	G	S	R	C	V	T	A	L	E
A	C	B	P	I	A	U	J	O	R	E	P	E	U	C	R	O	N
O	I	O	T	E	T	E	M	L	A	M	S	S	N	A	A	L	T
T	R	U	U	M	V	T	A	B	Y	U	E	I	T	R	Y	X	C
K	E	N	T	T	I	R	E	S	I	M	A	G	U	W	T	S	O
E	L	T	T	N	O	R	S	I	V	E	L	N	R	A	Y	I	M
N	N	Y	L	A	G	N	Y	S	L	O	B	S	T	S	R	S	P
T	I	L	E	K	E	N	T	K	W	I	K	T	I	H	I	H	A
F	H	A	L	E	A	X	E	S	E	A	G	I	O	N	A	S	N
U	Z	N	L	Q	R	F	O	S	U	B	W	A	Y	R	C	S	I
E	E	D	W	J	L	R	S	L	G	S	R	E	V	A	A	P	E
L	A	S	C	P	R	A	O	K	E	N	T	L	U	B	E	L	S
S	I	A	E	T	E	X	P	R	E	S	S	P	E	T	R	O	I
A	C	T	P	I	A	B	J	O	R	E	P	P	U	T	R	O	C
B	L	R	E	B	A	S	K	I	N	R	O	B	B	I	N	S	L

WESTEX

Provider Shoutout

Meet RJ, Lead Medical Assistant at WesTex!

WesTex Urgent Care congratulates RJ on his recent promotion to Lead Medical Assistant for Clinic 9109. RJ has consistently and efficiently learned the intricacies of being a smiling, welcoming Director of First Impressions, a caring and proficient Medical Assistant, and a gentle and accurate NCT/X-Ray tech. Along with expertise in these areas, RJ is masterful at putting his patients at ease with his professionalism and sense of humor. He is quick to step up and help his team or fill in different capacities as needed.

A Lead Medical Assistant helps coordinate the daily workflow of the urgent care while ensuring patients receive safe, efficient, and compassionate care. They support and guide other MAs, communicate with providers and staff, and help resolve workflow issues as they arise. A strong "Lead Medical Assistant" leads by example, stays organized, and helps maintain high standards of patient care and teamwork.

WesTex now offers IVs!

Between long shifts, family responsibilities, and busy weekends, taking care of yourself can easily slip down the list. WesTex Urgent Care now offers IV therapy, giving Team Members and Guests another way to make time for their health. With several options available, a WesTex Provider can help you discuss your hydration, recovery, and wellness needs and determine whether IV therapy is right for you.

WesTex currently offers five IV options: Reboot IV (\$150) for when a demanding week leaves you feeling run down; Recovery & Performance IV (\$180) for hydration and recovery after workouts or long days on your feet; Immunity IV (\$150) for when you're feeling under the weather; Alleviate IV (\$130) for monthly discomfort; and the Meyers Cocktail IV (\$130), a vitamin and nutrient infusion. Each option begins with a Provider evaluation to discuss your symptoms, health history, and goals and determine the appropriate care for you.

Additional \$30 add-ons include Vitamin C, Toradol, Zofran, and B-12, when appropriate and ordered by a Provider. Whether you're looking to put recovery back on your schedule or simply make a little more time for yourself, the WesTex Team is here to help. Contact your local WesTex Urgent Care to learn more about IV therapy, availability, and a Provider evaluation.



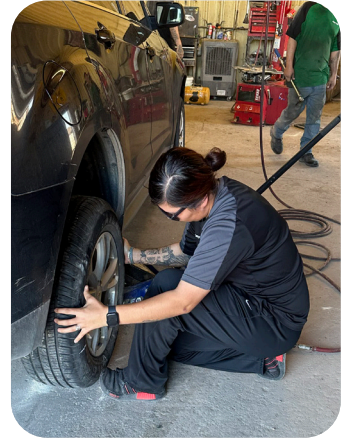
KENT TIRE

Building for What's Ahead

Despite a challenging year and slower oilfield activity, our Kent Tire Teams are focused on what they can control. Improvements to facilities, equipment and processes are helping position both locations for success when the market strengthens.

Improvements in Kermit

Cody and Naila have been busy refreshing Kent Tire 119, cleaning and reorganizing the shop and storage areas and giving the interior a fresh coat of paint. A new front sign is also planned to improve the location's visibility from Highway 302.



Monahans Gets a Refresh

The Team at Kent Tire 118 in Monahans is making improvements inside and out. Tire and storage areas have been reorganized, work is underway on the lube center and pit, and new benches have been added to make the Guest area more comfortable — with Glenn volunteering to give one a test run!

The location also added a new Hunter laser wheel balancer, helping the Team balance tires more efficiently and improve service capabilities. Exterior improvements are planned as well, and Kristina brought some extra personality to the shop by decorating for Halloween.

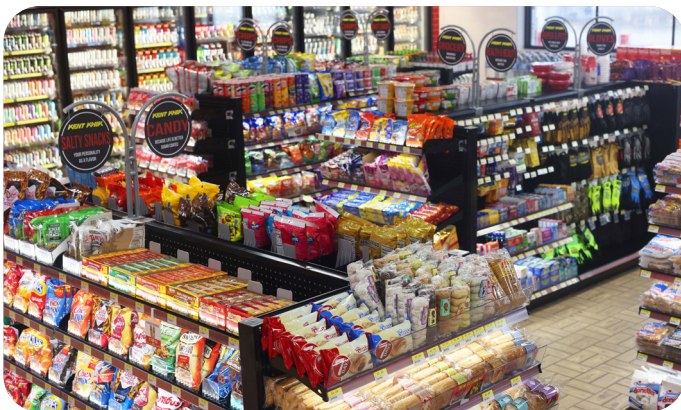


RECOGNIZING MAYO AT KENT TIRE

Mayo has been part of the Kent Tire 118 Team for more than six years, bringing hard work, dedication and experience to the shop every day. From gas and diesel repairs to jumping in alongside his Team to get Guests back on the road, Mayo is always willing to get the job done. Thank you, Mayo, for everything you bring to Kent Tire!

FROM OUR SUPPORT TEAMS

Marketing News



A New Coca-Cola Deal

There's a new deal for our Kent Kwik Guests! Through the end of the year, Guests who purchase any 20oz. Coca-Cola soda can get a second for just \$1 at participating stores in Texas, New Mexico and Oklahoma.

A Midland Favorite Comes to Kent Kwik

Susie's South Forty has made its way to select Kent Kwik stores! The Midland-based sweets shop is a local favorite, and we're now carrying one of its most popular treats — Texas Trash. Keep an eye out for it at participating locations!

Accounting News



Accounting Makes Kent Companies History

The Accounting Team has been focused on closing the books faster without sacrificing accuracy — and last period, they reached a major milestone! What once took more than 15 business days was completed in just 5 business days, the fastest close in Kent Companies history.

Getting there took improved processes, stronger communication and plenty of teamwork across Accounting and throughout the company. A faster close gives our leaders a clearer picture of business performance sooner, helping them make better decisions faster.

And the Team isn't stopping there! They'll continue looking for ways to make the process even more efficient. Turns out accountants can move pretty fast when they want to!

Bringing Pricebook In-House

A huge shoutout to Natalie Gonzales, Kim Freeman and Steve Hisada for successfully bringing our Pricebook operation in-house from PDI! The Team took on Pricebook, Rebate Manager, Cost Exceptions and MarketLink while continuing to make store support a priority. Thank you for the hard work and teamwork that made such a major transition run smoothly!